

SPA PARTY

- 1) Have Music Playing
- 2) Demo the Bellamora
- 3) Pass out tools (flyers etc)
- 4) Press Play! Doc Miller & TCN Overview)
- 5) Testimonials & Stories
- 6) Enroll and Welcome to the Family
- 7) Quick Launch Training

-Schedule one within first 48 hours and another within 4-7 days.

-Spa parties are to be done within the home.

-Your friends and family KNOW you already, simply invite them to watch the overview and demo the product.

-Stories and testimonials you can call or video chat (Skype etc) for additional feedback.

--Involve an upline leader. Preferably in person or if they are out of town, use speakerphone or Skype (Same process as a 3-Way)

-Call 20-40 people and 10-15 will show up that is normal! That is why you schedule two.